



**The BIOFLEX®
Advantage**

Designed by Clinicians for Clinicians



BIOFLEX LASER SOLUTIONS



**EDUCATION & PROFESSIONAL
DEVELOPMENT**



CLINICAL & TECHNICAL SUPPORT



MARKETING & SALES SUPPORT

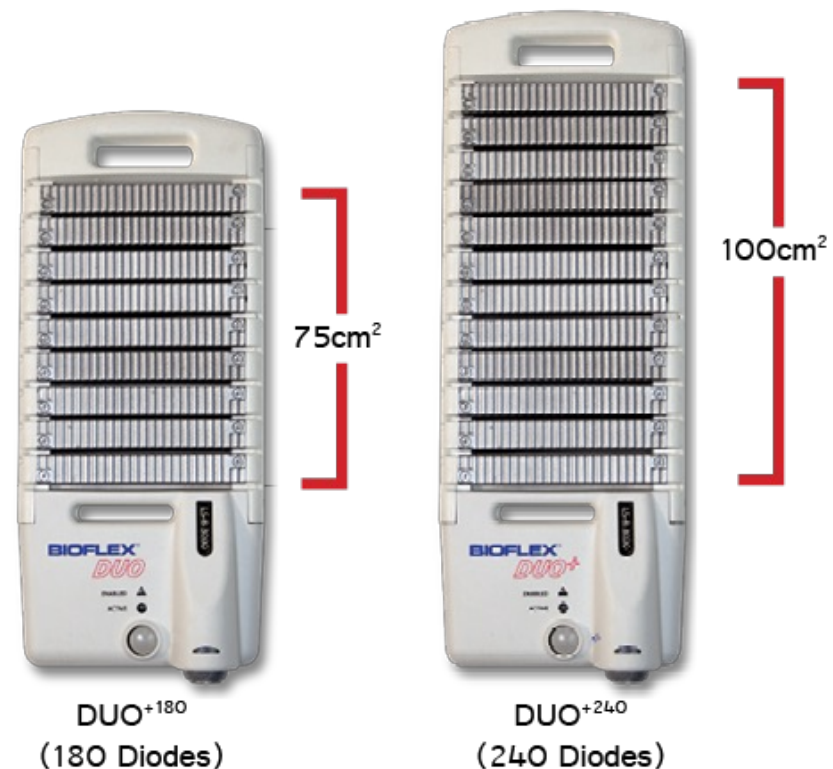
The BIOFLEX® Advantage



- ✓ Efficient application of therapy to large surface areas with minimal supervision
- ✓ Hands-free technology allowing a single Laser Therapist to treat 3-4 patients simultaneously
- ✓ Laser therapy is a technology, and a treatment modality and can be billed independently

DUO⁺ Array Options

- Featuring super luminous diodes that deliver red light followed sequentially by infrared light
- Flexible and contour to the anatomical configurations of the treatment area, ensuring optimal energy transfer
- Approx 12 in², 16 in² and 25 in² of surface area, greatly reduces the number of placements required during the course of treatment; a significant factor in clinical efficiency



BIOFLEX® Professional Software

- Pre-set scientifically developed and clinically tested **protocols**
- **Customization** - the ability to adjust protocols and create new protocols based on an individualized basis
- Patient profile database that saves your patient's individualized factors and treatment history
- Anatomical and condition-based tutor



BIOFLEX® Professional Systems



BIOFLEX® DualPort

BIOFLEX® MultiPort

BIOFLEX® Therapist

BIOFLEX® MultiPort System



- ✓ The Ultimate BIOFLEX clinical system – Flag ship System
- ✓ The most advanced laser device available globally featuring four ports enabling the utilization of four Arrays or probes simultaneously
- ✓ Sleek aesthetic modern design with an intuitive touch screen
- ✓ Capable of treating any area of the body under 30 minutes

BIOFLEX® DualPort System

- ✓ Mobile and portable version of the MultiPort System
- ✓ Featuring two ports enabling the utilization of two arrays or probes simultaneously
- ✓ Lightweight and portable with a small clinic footprint
- ✓ Ideal for the clinician looking for a mobile option either between treatment rooms or various clinical settings



BIOFLEX® Therapist System

- ✓ Portable and compact version of the Professional System
- ✓ Featuring BioFlex's hand held controller unit, a single port system allowing for a single treatment to be applied
- ✓ Neatly packed together in a convenient metal carrying case for the clinician on the go
- ✓ Single customization setting that allows clinicians to customize a protocol before each treatment



BIOFLEX® Personal Systems



BIOFLEX® P120

- ☑ Designed for patient's home use to compliment clinic treatments
- ☑ Patient referral Incentive for clinicians
- ☑ 48 pre-set protocols, for all anatomical regions including 4 treatment stages



BIOFLEX® P180

BIOFLEX® Rental Program



RENTAL PROGRAM ENROLLMENT FORM

ACCOUNT SETUP INFORMATION		
Clinician Name:		Title(s):
Clinic Name:		
Street Address:		
City:		
Province:	Postal Code:	Country:
Email address:		
Phone:		
Contact Person:		
AUTOMATIC PAYMENT AUTHORIZATION		
Cardholder Name:		
Mastercard/Visa/AMEX #		
Exp. Date:	Security Code:	
Billing Address (if different than above):		
Cardholder Signature:		

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RENTAL AGREEMENT

☐ BioFlex DUO+ 240 Array & Controller Unit - \$750 ☐ BioFlex DUO+ 180 Array & Controller Unit - \$650

The BioFlex DUO+ Array and Controller unit is our Professional Rental System. This package includes your choice of either DUO+ 240 Array or DUO+ 180 Array, a hand held controller unit and durable carrying case. The DUO+ Array incorporates both red light and infrared in a single array with preprogrammed, clinically and scientifically proved protocols run by a hand held controller unit. Proven to support ongoing treatment and easy at home use.

PATIENT INFORMATION

Name: _____ Email: _____
 Address: _____
 City: _____ Province: _____ Postal Code: _____
 Date of Birth: ____/____/____ (DD/MM/YYYY) (For patient identification purposes only)
 Prescribing Physician / Clinic (if applicable): _____

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of months rented: 1 2 3 4 Start Date: ____/____/____ (DD/MM/YYYY)
 Total rental charges: \$ _____ + TAX Rental End Date: ____/____/____ (DD/MM/YYYY)

AUTHORIZATION AND NOTICE OF FINANCIAL RESPONSIBILITY

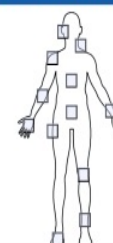
Any abuse or damage which incur repair fee(s) will be charged to the renter in accordance with this rental agreement. \$40/day late fee will be incurred post rental end date. If product is not returned within 5 business days and no notification of rental extension has been given, a fee of \$13,000 will be charged to the credit card as detailed below.

PATIENT SIGNATURE, PERSONAL REPRESENTATIVE or RESPONSIBLE PARTY SIGNATURE

By signing below, I agree to the terms and fees set forth above and authorize to charge my credit card for the charges specified above as well as for the charges for subsequent services that may incur as detailed above.

Cardholder Name: _____
 Card No: _____
 Exp Date: ____/____ (MM/YY) CW/CVC: _____

WHERE ARE YOU TREATING?



Submit Rental Agreement

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E-mail to
rentals@bioflexlaser.com
 or
 fax to 416-251-2116

BIOFLEX Partnership!



Exclusive offer for you!

5 Free pairs of Orthotics with your BioFlex Professional Laser Therapy System!

Retail value of over \$2500

This offer will immediately kick start your ROI!

OOLab provides high-quality, custom-made orthotics in a timely manner
with unparalleled service and support

Billing

Average cost for a single laser therapy treatment is approximately

\$40-\$60/per half hour, per treatment.

Meditech Rehabilitation Pricing:

- » 30 min – \$55
- » 45 min - \$78
- » 60 min - \$110

Is laser therapy covered by private healthcare insurance?

Yes, patients can submit for reimbursements



"The best business choice I have ever made, was deciding to go with Meditech on laser selection"
– Derek Hayden, recipient of the CBDC Award for Business Distinction



Let's Talk About Revenue

2 hours of laser
therapy per day

= \$200/day

= \$1000/week

= \$4000/month

= **\$48,000/year**

3 hours of laser
therapy per day

= \$300/day

= \$1500/week

= \$6000/month

= **\$72,000/year**

4 hours of laser
therapy per day

= \$400/day

= \$2000/week

= \$8000/month

= **\$96,000/year**

By integrating one BioFlex system into your practice

Training & Education

BioFlex Certification

- One day interactive online BioFlex Certification courses are held monthly
- Pre-recorded seminar

Webinars

- Complimentary monthly webinars
- Covering a wide variety of topics from the basics of Laser Therapy practice, to address complex clinical challenges

Advanced Training & Master Class

- Online interactive Advanced Training with extensive in-depth information about various clinical topics
- Master Classes with multiple key note speakers
- Early bird specials rates available.

*BioFlex is dedicated to the education of clinicians with regard to all aspects of Laser Therapy. Our programs, which are the **GOLD STANDARD IN THE INDUSTRY**, are designed to ensure that all systems will be used effectively to ensure optimal clinical outcomes.*

Clinical Support



- ✓ Support from our team of experienced Laser Therapists who have collectively administered more than 1200 Laser treatments in our Toronto clinic
- ✓ Clinical support is available 6 days a week – by telephone or email
- ✓ Clinic operation forms including templates for waivers, consent form, pain assessment scale, fee-schedule, patient consultation, patient information form and treatment protocol records

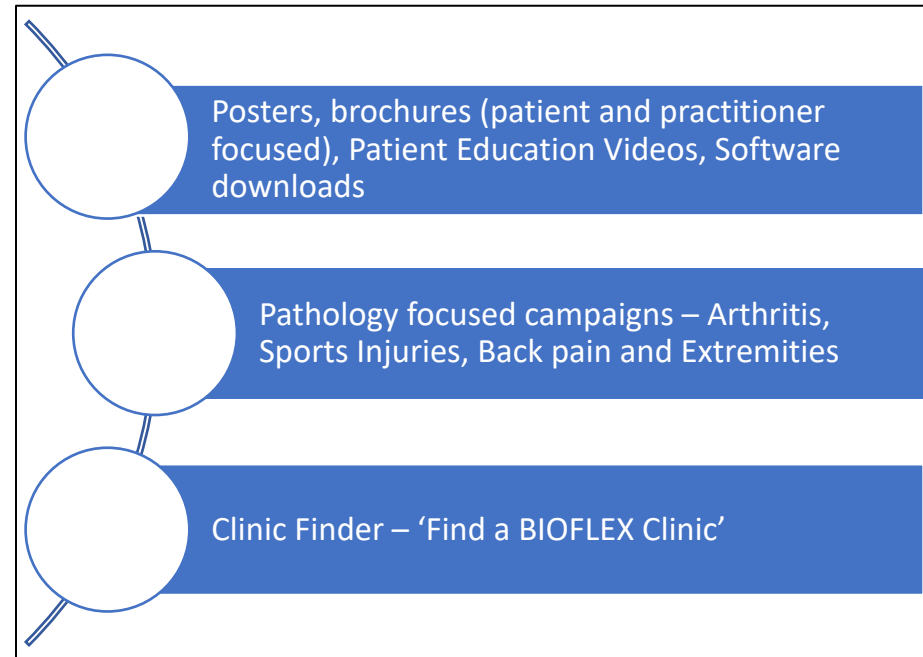
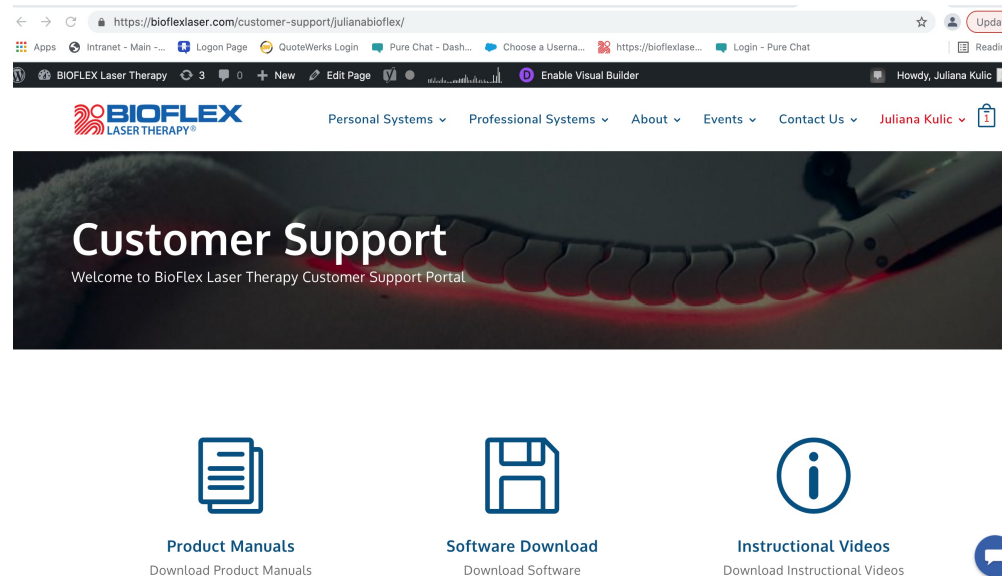
Technical Support



- ✓ Made and manufactured in Canada
- ✓ Supporting our clinicians is a team of engineers who are constantly working to improve the therapeutic capabilities of our systems
- ✓ Technical Support is available 6 days a week – Monday through Saturday
- ✓ Two year warranty included with all systems

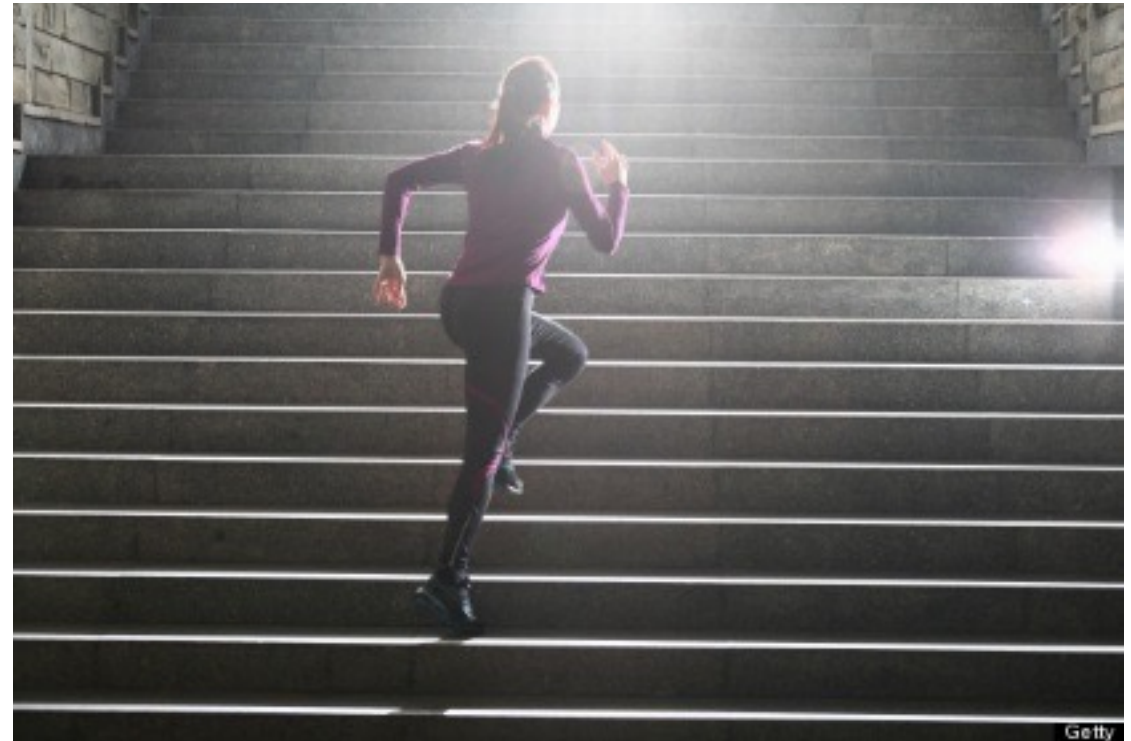
Marketing Support

BIOFLEX® Laser offers a customer SUPPORT page available online with login on our website that gives you access to our downloadable materials including:



Next Steps...

- ☐ Meet with your Account Executive
- ☐ Choose your Professional System
- ☐ Set up a Virtual Demo
- ☐ Purchase options including lease to own
- ☐ Welcome to the BioFlex Family!



Thank you for joining us!



Questions?

